Table 1: Program Expenditures Without 1115 Pharmacy Waiver, Population Aged 65+

	BASE YEAR (2001)	TREND RATE	YEAR 1 (2003)	YEA (200		YEAR 3 (2005)	 YEAR 4 (2006)	 YEAR 5 (2007)	 5-YEARS	
Services for Aged 65 + Popula	tion									
Annual Equivalent Eligibles	141,015	5.00%	155,469.04		163,242	171,405	179,975	188,974		
Cost per person per year (Less: Drug Rebate)	\$ 13,111	5.50%	14,593	\$	15,396 \$	16,243	\$ 17,136	\$ 18,079		Demonstration Expenditure
Cost, Aged 65+	\$ 1,848,902,604		\$ 2,268,806,990	\$ 2,513	,270,944 \$	2,784,075,888	\$ 3,084,060,065	\$ 3,416,367,537	\$ 14,066,581,424	Cap

Table 2: Projected Program Expenditures With 1115 Pharmacy Waiver, Population Aged 65+

	BASE YEAR (2001)	TREND RATE		YEAR 1 (2003)		YEAR 2 (2004)		YEAR 3 (2005)		YEAR 4 (2006)		YEAR 5 (2007)		5-YEARS	
Services for Aged 65 + Population															
Annual Equivalent Eligibles Cost per person per year (Less:	141,015	5%, Less Diverted Eligibles		147,969		147,867		147,761		147,649		147,531			Annual Diverted Eligibles
Drug Rebate)	\$ 13,111	5.50%		14,593	\$	15,396	\$	16,243	\$	17,136	\$	18,079			7,500
Total Cost	\$ 1,848,902,604	Growth	\$	2,159,357,207 NA	\$	2,276,558,425 5%	\$	2,400,037,251 5%	\$	2,530,120,801 5%	\$	2,667,152,228 5%	\$	12,033,225,913	
armacy Expansion															
Annual Equivalent Eligibles		Assumes 4-Year Ramp-Up		156,928		208,320		237,228		250,076		256,500			Estimated Rate of Increase in 2001
Gross Cost Per Year	\$ 1,394	15%	\$	1,844	\$	2,121	\$	2,439	\$	2,805	\$	3,225			. 8%
Gross Pharmacy Cost	\$ -		\$	289,383,010	\$	441,775,266	\$	578,541,101	\$	701,355,367	\$	827,277,706	\$	2,838,332,450	
		Growth	_	NA		53%	_	31%		21%		18%			
ss: Pharmacy Cost Offsets															
Individuals With Other Coverage (20% of pop. Receive \$25/mo)			\$	48,460,922	\$	75,855,853	\$	101,474,540	s	125,266,513	\$	150,065,541			20% of People with Coverage (less: \$25/mo)
Utilization Reduction Due To Cost Sharing (5%)		5%		14,469,150		22,088,763		28,927,055		35,067,768		41,363,885			
\$3 Copayments		3%		11,857,312		16,212,650		19,016,308		20,647,596		21,813,335			
Maximum Benefit Adjustment		\$1,750 Per Year		22,011,226		37,546,307		54,368,285		71,414,783		90,799,134			Threshold = \$1,750
Drug Manufacturers' Rebate		17%		38,496,999		58,451,210		76,183,716		91,973,585		108,094,207			
btotal - Pharmacy Cost Offsets			\$	135,295,609	\$	210,154,784	\$	279,969,904	\$	344,370,246	\$	412,136,103			
Net Pharmacy Expansion Cos	sts		\$	154,087,401	\$	231,620,482	\$	298,571,197	\$	356,985,122	\$	415,141,602	\$	1,456,405,804	
Subtotal With Waiver			\$	2,313,444,608	\$	2,508,178,908	\$	2,698,608,448	\$	2,887,105,923	s	3,082,293,830	\$	13,489,631,716	
Net Savings			\$	(44,637,618)	\$	5,092,036	\$	85,467,440	\$	196,954,142	\$	334,073,707	\$	576,949,707	•

Table 1: Program Expenditures Without 1115 Pharmacy Waiver, Population Aged 65+

	BASE YEAR (2001)	TREND RATE	YEAR 1 (2003)		YEAR 2 (2004)	YEAR 3 (2005)	 YEAR 4 (2006)	 YEAR 5 (2007)	 5-YEARS	
Services for Aged 65 + Popula	tion									
Annual Equivalent Eligibles	141,015	5.00%	155,469.04		163,242	171,405	179,975	188,974		
Cost per person per year (Less: Drug Rebate)	\$ 13,111	5.50%	14,593	\$	15,396	\$ 16,243	\$ 17,136	\$ 18,079		Domonstration Ermanditura
Cost, Aged 65+	\$ 1,848,902,604		\$ 2,268,806,990	\$ 2	2,513,270,944	\$ 2,784,075,888	\$ 3,084,060,065	\$ 3,416,367,537	\$ 14,066,581,424	Demonstration Expenditure Cap

Table 2: Projected Program Expenditures With 1115 Pharmacy Waiver, Population Aged 65+

	B	ASE YEAR (2001)	TREND RATE	 YEAR 1 (2003)	 YEAR 2 (2004)	 YEAR 3 (2005)	 YEAR 4 (2006)	YEAR 5 (2007)	 5-YEARS	
Services for Aged 65 + Popul	ation									
Annual Equivalent Eligibles Cost per person per year (Less:			5%, Less Diverted Eligibles	147,969	147,867	147,761	147,649	147,531		Annual Diverted Eligibles
Drug Rebate)	\$	13,111	5.50%	 14,593	\$ 15,396	\$ 	\$ 17,136	\$ 18,079	 	7,500
Total Cost	\$	<u> </u>	Growth	\$ 2,159,357,207 NA	\$ 2,276,558,425 5%	\$ 2,400,037,251	\$ 2,530,120,801	\$ 2,667,152,228	\$ 12,033,225,913	
Pharmacy Expansion										
Annual Equivalent Eligibles		135,000	Assumes 4-Year Ramp-Up	194,196	253,393	312,589	371,785	371,785		Estimated Rate of Increase in 2001
Gross Cost Per Year	\$	1,394	15%	\$ 1,844	\$ 2,121	\$ 2,439	\$ 2,805	\$ 3,225	 	8%
Gross Pharmacy Cost	\$	188,239,464	Growth	\$ 358,107,049 NA	\$ 537,359,639 50%	\$ 762,328,158 42%	\$ 1,042,696,641	\$ 1,199,101,137 15%	\$ 3,899,592,625	
Less: Pharmacy Cost Offsets A)										
Individuals With Other Coverage (20% of pop. Receive \$25/mo)  B)				\$ 59,969,650	\$ 92,268,348	\$ 133,710,292	\$ 186,232,228	\$ 217,513,127		20% of People with Coverage (less: \$25/mo)
Utilization Reduction Due To Cos Sharing (5%)	st		5%	17,905,352	26,867,982	38,116,408	52,134,832	59,955,057		
C) \$3 Copayments			3%	11,857,312	15,935,944	20,248,558	24,805,587	25,549,754		
D) Maximum Benefit Adjustment			\$1,750 Per Year	27,238,555	45,669,985	71,639,637	106,171,505	131,609,186		Threshold = $$1,750$
E) Drug Manufacturers' Rebate			17%	 47,639,448	 71,097,963	 100,385,248	 136,736,029	156,677,602		
Subtotal - Pharmacy Cost Offsets				\$ 164,610,317	\$ 251,840,222	\$ 364,100,143	\$ 506,080,181	\$ 591,304,727	 	
Net Pharmacy Expansion C	osts			\$ 193,496,732	\$ 285,519,417	\$ 398,228,015	\$ 536,616,461	\$ 607,796,411	\$ 2,021,657,036	
Subtotal With Waiver				\$ 2,352,853,939	\$ 2,562,077,842	\$ 2,798,265,266	\$ 3,066,737,262	\$ 3,274,948,639	\$ 14,054,882,948	
Net Savings				\$ (84,046,949)	\$ (48,806,899)	\$ (14,189,378)	\$ 17,322,803	\$ 141,418,898	\$ 11,698,475	

## **General Assumptions**

- \* Cost data is estimated using FY01 Medicaid for clients age 65 and over.
- \* Population estimates are derived from Census data estimates for this population.
- \* Cost Inflators are derived from historical data. Population inflators are derived from historical data adjusted for the current AABD population expansion currently being undertaken by Illinois Medicaid.

## **Footnotes**

- A) The 2000 Current Population Survey (Census Data) estimates that 23% of seniors below 250% of FPL and not on Medicaid are covered by Employer/
  Union health coverage. Private Health Insurance purchased directly (including Medigap) covers an additional 20% of these individuals.

  For purposes of our analysis, IDPA assumed everyone currently purchasing private insurance would drop it in favor of this benefit package.

  Further, to be conservative in our analysis, the 23% with employer-sponsored coverage is scaled back to 20% while all cost sharing is, effectively, paid by IDPA.
- B) The recipient cost per year data used throughout this analysis was derived from FY01 Medicaid data. Specifically, all drug claims for Medicaid individuals age 65 and over who were not institutionalized were tallied and divided by the period of time these same individuals were enrolled. The resultant cost per member serves as a proxy cost for the target waiver population. However, IDPA subsequently reduces this number by 5% to account for the reduction in utilization that will occur when the benefit goes from a free good (Medicaid) to one that is rationed (waiver cost sharing). A January 2001 article by Robyn Tamblyn, PhD, et.al. entitled *Adverse Events Associated With Prescription Drug Cost-Sharing Among Poor And Elderly Persons* finds that following the introduction of cost sharing, prescription drug usage declined 9.12% in elderly persons.
- C) Copayments that average \$3 per prescription are assumed. We estimate that when full enrollment is reached that 8 million prescriptions annually will be filled through this waiver.
- D) This proposed waiver will incorporate a Limit Threshold which, once exceeded, will require the participant to pay 20% of all costs. This limit is \$1,750. Cost calculations were developed using the Medicaid proxy data and adjusted annually to incorporate estimated drug inflation.
- E) The Department anticipates that the Drug Manufacturers' rebate for this program will be similar to the current Medicaid rebate rate.